



TCH Signs Letter of Intent to Acquire Assets of Commercial Door & Specialties, Inc

TCH once again expands by heading to the hills

The TCH Family of Businesses has agreed to a Letter of Intent to acquire the assets of Commercial Door & Specialties, Inc. (CDS). Based in Rapid City, SD, CDS has been a market leader servicing architects, contractors and end users in the Western Dakotas markets as well as in the Northeastern Mountain States. Established in 1997, CDS has been a staple in the market providing doors, hardware and specialty building products to a wide range of customers. Their dedication to solving customer problems has kept them in a place where customers come when they need to rely on a company that can “just make it happen”.

Sam Giardino, Owner of Commercial Door and Specialties, selected Twin City Hardware as a close match to Commercial Door & Specialties; a family owned business with focus on both employees and customers satisfaction. Twin City Hardware also has the same frames, doors and hardware lines that their customers are familiar with and come to expect.

“The acquisition brings additional custom wood door and finishing capabilities to our larger organization,” says Ben Boomer, CEO and President of TCH. “While most of our wood doors will still come from our manufacturing partners already pre-finished for large jobs, often the schedules on jobsites change. Being able to adapt is a key quality of our team and company. It is fairly easy business as a distributor to just send in an order and never adjust; wiping our hands of any further responsibility or effort. However, at TCH, we take tremendous pride in our ability to quickly adapt to changes on site, handle unique challenges with openings and still be able to deliver on adjusted schedules whenever possible.”

Sam Giardino will stay on with TCH to help with a smooth transition and continue to run project work in Rapid City. Terms of the agreement are not finalized, but the acquisition is estimated to close in November 2024.

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